

OPTIMIZING APP ALERTS FOR A SUPERIOR E-COMMERCE EXPERIENCE

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ABSTRACT

E-commerce push notifications are also used to recover abandoned carts. For example, suppose the user adds items to the cart but, for some reason, leaves without ordering. In that case, a push notification can remind the user of an abandoned cart. Push notifications can also encourage the customer to complete the purchase giving the company a revenue boost. E-commerce companies use push notifications to send personalized offers to their customers. Make a target group segmentation to increase the conversion rate and the customer lifetime value. Target group segmentation should be based on online user activity and previous purchase history. This should help your businesses in sending the right personalized messages. E-commerce push notifications help companies create a superior shopping experience. To make your push notifications more effective, they should be personalized based on user behavior, preferences, and purchase history. Sending targeted offers and recommendations can lead to higher conversion rates. However, it's important to strike a balance when it comes to the frequency of push notifications.

1. INTRODUCTION

Effectively optimizing app alerts for a superior e-commerce experience requires a deep understanding of user preferences and behaviors. By closely analyzing customer data and feedback, e-commerce businesses can uncover valuable insights into what drives user engagement, what types of alerts are most effective, and how to deliver personalized messaging that resonates with different segments of their customer base. Analyzing[1] user data, such as purchase history, browsing patterns, and location, can help identify the optimal cadence and content for alerts. For instance, sending a notification about a flash sale on a product a customer has previously viewed is likely to be more engaging than a generic promotional message. Likewise, reminding a user about an abandoned cart or a price drop on a wish-listed item can provide genuine value and encourage them to re-engage with your app. By consistently striking this balance, you can build trust, increase conversions, and foster a more loyal customer base.

To deliver the most impactful and relevant app alerts, it's crucial to personalize the content based on each user's unique preferences, behaviors, and stage in the customer journey. By segmenting your audience, you can create targeted alerts that resonate with specific user groups, leading to higher engagement and conversions [2]. In fact, however, advertising messages or notifications of software applications do not only seem to offer advantages: It has already been proven several times that such forms of user address can also be perceived as annoying and annoying. In this respect, every benefit from sending a push notification is always accompanied by costs in the sense of a negative user experience. For marketing practitioners, it is therefore highly relevant to weigh up the benefits of advertising effects against the costs of disruptions to customers. This advertising pressure can be defined as frequency or the amount of messages sent per user in a given period of time. This project therefore examines the influence of frequency on consumer and user acceptance of push notifications in the context of a systematic.

2.LITERATURE SURVEY

In Electronic trade, client surveys assume a huge part in buy pursuing choice. The greater part of the current proposal frameworks consider the client surveys, client buy history and item appraising for anticipating the suggested item. Since the clients interest are differing over the long run, the current proposal frameworks need tracking down the ongoing pertinent things to the clients. To beat this issue, this article proposes another fluffy rationale based item suggestion framework which powerfully predicts the most important items to the clients in internet shopping as per the clients' ongoing advantages [3]. An original calculation has been proposed in this paper for figuring the nostalgic score of the item with related end client target classification. At last, the proposed fluffy guidelines and cosmology based suggestion framework involves philosophy arrangement for going with choices that are more precise and anticipate progressively founded on the pursuit setting. The exploratory consequences of the proposed suggestion framework show preferable execution over the current item suggestion frameworks as far as expectation exactness of the applicable items for target clients and in the time taken to give such proposals.

Multi-layered nature of customized administrations has produced surges of examination. Personalization is finished by any online business supplier utilizing recommender frameworks. These frameworks are combined with message pop-up frameworks to assist clients with finding the things and gathers client conduct and produce precise ideas helping the framework to construct a more effective notice framework. This paper proposes a Client Mindful Recommender Framework (CUARS) fit for sending pop-up messages in a web based business setting[4]. The created framework is socially capable and consolidates a scientific methodology. CUARS exploits cooperative separating method and utilizations different parts like prescient investigation, savvy booking, highlight extraction, positioned factorization recommenders to produce successful pop-up messages. Personalization has a vital impact in keeping a pertinent and exceptional involvement in natural suggestions. CUARS [5] can prescribe important ideas to the client by surveying their way of behaving, profile and warning patterns. Suggestions are produced by prescient investigation and refined by profile examination procedure and client patterns are consolidated to improve the warning framework. CUARS gives an exceptionally productive approach to overseeing client sections and decreasing beat rate. The exhibition of the CUARS works on the Active visitor clicking percentage by practically 30% and is estimated by a near investigation with a customary suggestion framework helped by a fixed booked and occasion based warning framework.

There are a ton of developing web based business organizations in Indonesia with their own application that has been utilized by a huge number of clients. One of the significant enlightening

diverts in online business application is message pop-ups, of which its only object is to push and convey data to its clients. The issue is that main a predetermined number of clients open pop-up messages quickly after getting. This examination was led to find the key factors that decide client's cravings to open pop-up message and to further develop client's encounters while getting pop-up messages. Client Focused Plan and a blended technique approach were utilized on this examination, using studies and context oriented interviews for information assortment[6]. Tokopedia is one of online business organizations in Indonesia. Tokopedia iOS application is utilized in this exploration as a contextual analysis as Tokopedia is one of the most involved online business application in Indonesia. The exploration discoveries show that the key deciding variables are items in the pop-up messages and time and recurrence of receipt. In view of the outcomes, a model has been planned in a high-constancy structure and was in this way assessed utilizing the Ease of use Testing strategy. The assessment show that the undertaking a good outcome pace of said model is 88.3 percent, and likewise it very well may be the answer for this issues.

Pop-up message is a vital part for Online business versatile applications, which has been broadly utilized for client development and commitment. The adequacy of the pop-up message is for the most part evaluated by communication open rate. A push communication can hold a urged aspect, a buying revelation, etc, but usually two or three belongings maybe proved in the stretch communication on account of the edge of show scope. This paper intends a blend model principles for anticipating push communication open rate for a post-purchase alternate characteristic plan task. The join model is ready to gain lazy figure backgrounds, still associating with skilled by customer and aspect sketches, and afterward create open rate arrogance likewise[7]. Current fashion accompanying ultimate produced wanted open rate is therefore decided expected guide the meaning revive communication each customer. Surplus of the blend model are advanced utilizing an EM belief. Plenty examinations are supervised to survey the projected process endure a notable Cyberspace located trade adjustable use. The results show that the projected order is coarse than referring to a specifically known amount of existent game plans mainly.

Evaluation into gathering located proposition forms (SBSR) has invited plenty thinking, still each survey revolves about a distinguishing class of forms. This work inspects and evaluates a gigantic in consideration of methods, from less complicated determinable co-occasion processes to embeddings and SotA meaningful knowledge structures. This paper takes separate hypothetical and realistic issues admittance up accompanying and scrutinizing methods for SBSR in netting-located trade uses, place customer descriptions and purchase dossier forbiddance survive. The massive tasks of SBRS are examined and thought about seriously over, particularly: estimate of next-aspect, next-keeper and purchase reason. For honest sell buying place no facts about the constant accumulation lies, we treat the premature compartments obtained apiece customer as past gatherings tense from a honesty whole. Flexible use assets, model, revive ideas and line harmony plans are likewise bestowed [8]. Recommender models utilizing charts, embeddings and

meaningful knowledge processes are checked and judged completely SBRS tasks utilizing various datasets. Our work provides various specifically enchanting tellings. Between each tried model, LSTMs reliably outwit differing designs for SBRS completely endeavors. They maybe used straightforwardly seeing the habit that they forbiddance need fundamental changeful. Additionally, they always model the distinguished dissecting that takes place in photoelectric trade netting requests. In another way, another fault-finding verdict of our work is that outline located orders maybe a good raise few neutral ground between practicability and being. Another tremendous confidence is only a "fleeting rule rule" [4]-[6] holds, suggesting that later approach to acting is more outfitted for presumption. To survey these methods further insensitive means, referring to a specifically known amount of intersection located recommender procedures were speeded into an e-shop and A/B experiment process was used. The consequences concerning this A/B experiment are as per the preliminary consequences, that favors to another detracting blame concerning this paper. Belatedly, colossal limits, exemplification, animation, exercise of trade rules, re-situating issues, and the use of oil procedures are in addition deliberate and had a devote effort to something, bestowing inclusive important pieces of facts into SBRS and active accompanying the elasticity concerning this study work to miscellaneous rooms and plan class.

3. S-O-R MODEL

App is an application for mobile phones that is published by an app developer, often a company, on an app marketplace such as the Apple App Store or the Google Play Store, where users can download and use it on their own mobile phone. Smartphone apps allow the programmers of the app to send notifications to their users. These notifications are displayed on the lock screen or in the notification bar of the smartphone and are often called "push notifications". Terms such as "mobile push notifications" or "push messages" also exist[7]. Based on the S-O-R model, they can be regarded as triggers that influence the consumer as an organism and provoke a reaction. As advertising messages, the notifications can potentially influence the (buying) behaviour of customers

3.1 Limitation of system

Intrusive Notifications: Push notifications from apps can be intrusive and disrupt users' daily activities. These notifications might interrupt their tasks or even annoy them, leading to a negative user experience. **Privacy Concerns:** Smartphone apps sending push notifications might collect user data to personalize the messages. This raises privacy concerns as users might feel uncomfortable with their personal information being used for targeted advertising without their explicit consent.

4. PROPOSED SYSTEM

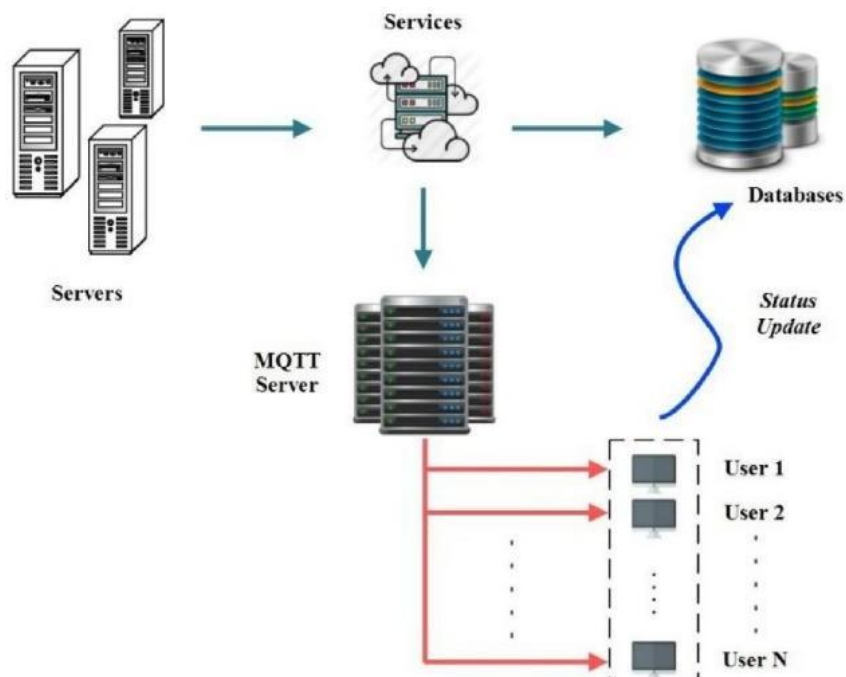
However, advertising messages or notifications of software applications do not only seem to offer advantages: It has already been proven several times that such forms of user address can also be perceived as annoying and annoying [8]. In this respect, every benefit from sending a push notification is always accompanied by costs in the sense of a negative user experience

For marketing practitioners[9], it is therefore highly relevant to weigh up the benefits of advertising effects against the costs of disruptions to customers. This advertising pressure can be defined as frequency or the amount of messages sent per user in a given period of time.

4.1 ADVANTAGES

Effective Advertising: Advertising messages or software notifications can effectively reach users and promote products or services. This can lead to increased awareness and engagement with the advertised content. **Targeted Communication:** Push notifications allow for targeted communication, ensuring that users receive relevant information. This can enhance user engagement by providing them with personalized updates and offers.

5. SYSTEM ARCHITECTURE



6. IMPLEMENTATION

6.1 APPS MODULE

In these applications apps is a module in this app module multiple e-commerce apps can register and can login with the application. Here we have given only two e-commerce application such as flipkart and Amazon.

Using app module flipkart/amazon can login and after login these can perform some actions such as upload products, check the user click and then push the notification which user eligible for the notifications.

6.2 USERS MODULE

In this application users is a module, so here user can register with the application and login with the application after his/her successful login users can check products, view full details of products and check the notification at last user want to block notifications he/her can block notifications.

7.

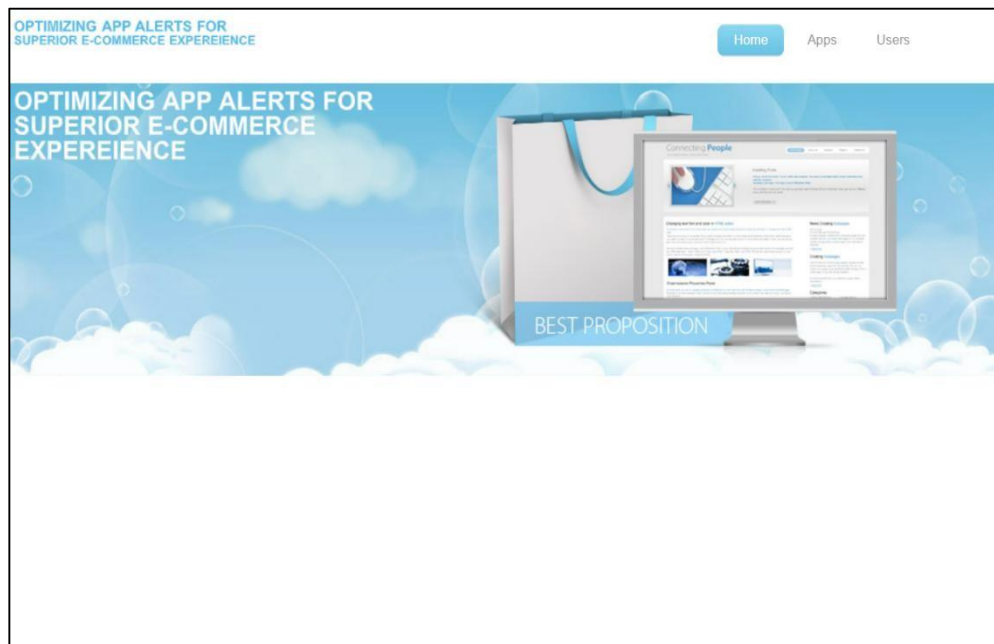
EXPECTED RESULTS

Fig 7.1 Home Page

The screenshot shows the Apps Registration and Login page. It features a navigation bar with the text "OPTIMIZING APP ALERTS FOR SUPERIOR E-COMMERCE EXPERIENCE" and three buttons: "Home", "Apps", and "Users". The main banner is identical to the Home Page. Below the banner, there are two sections: "Apps Login Here" and "Apps Registration Here".

Apps Login Here

Apps Registration Here

Fig 7.2 Apps Registration and Login page

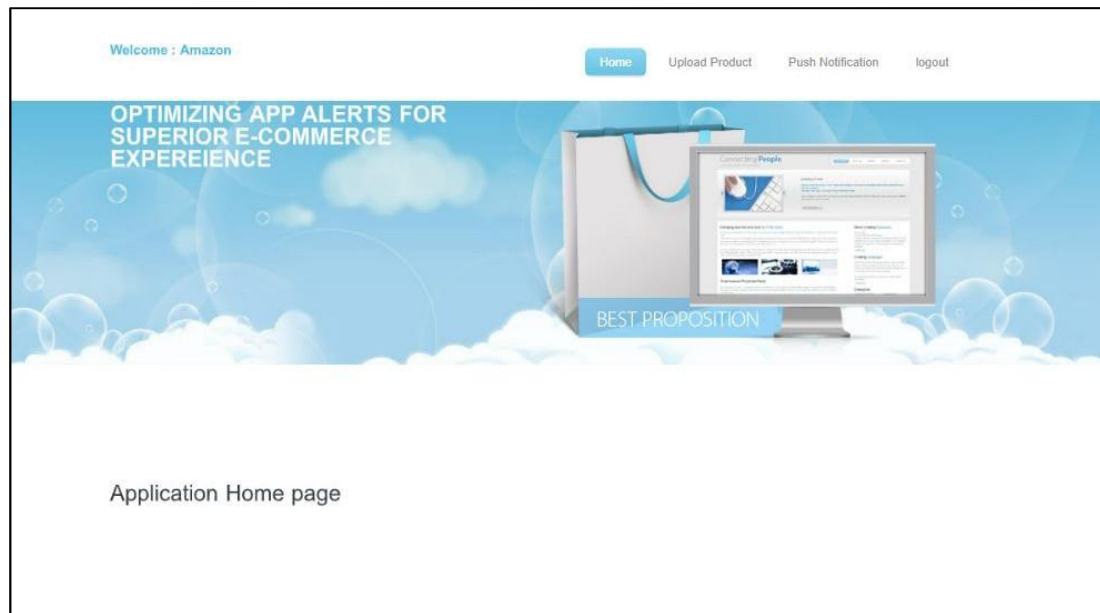


Fig 7.3 Amazon Home Page

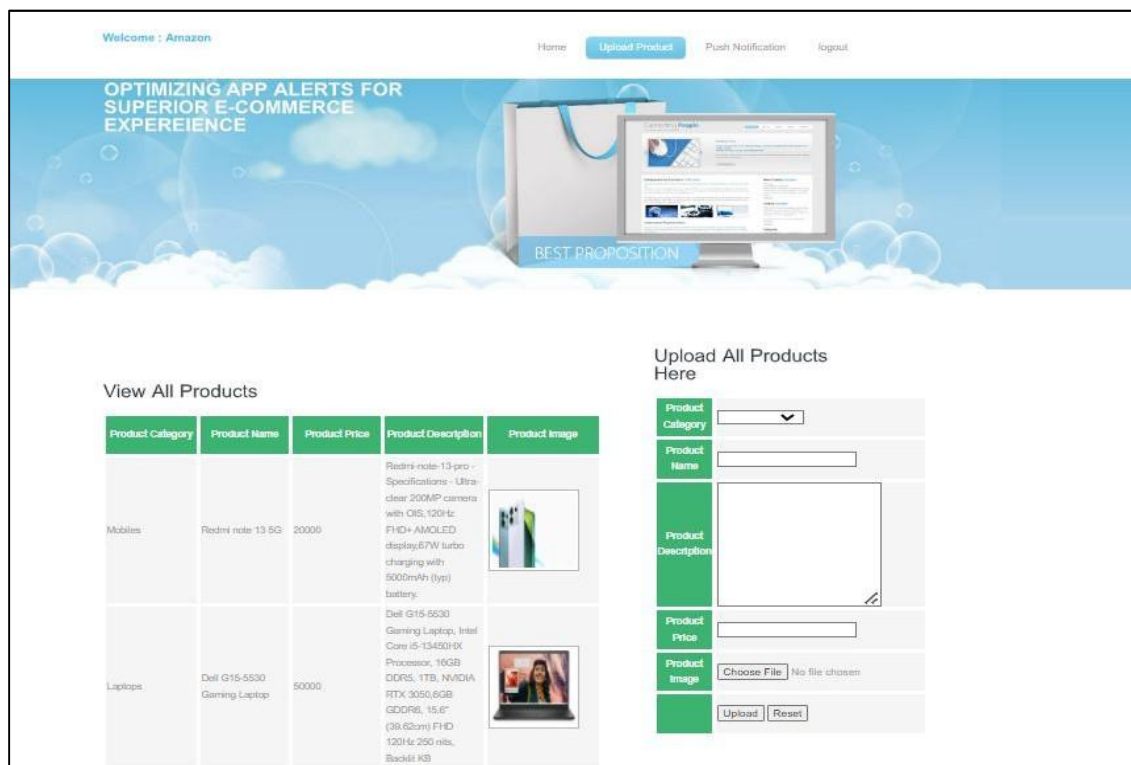


Fig 7.4 Upload Products

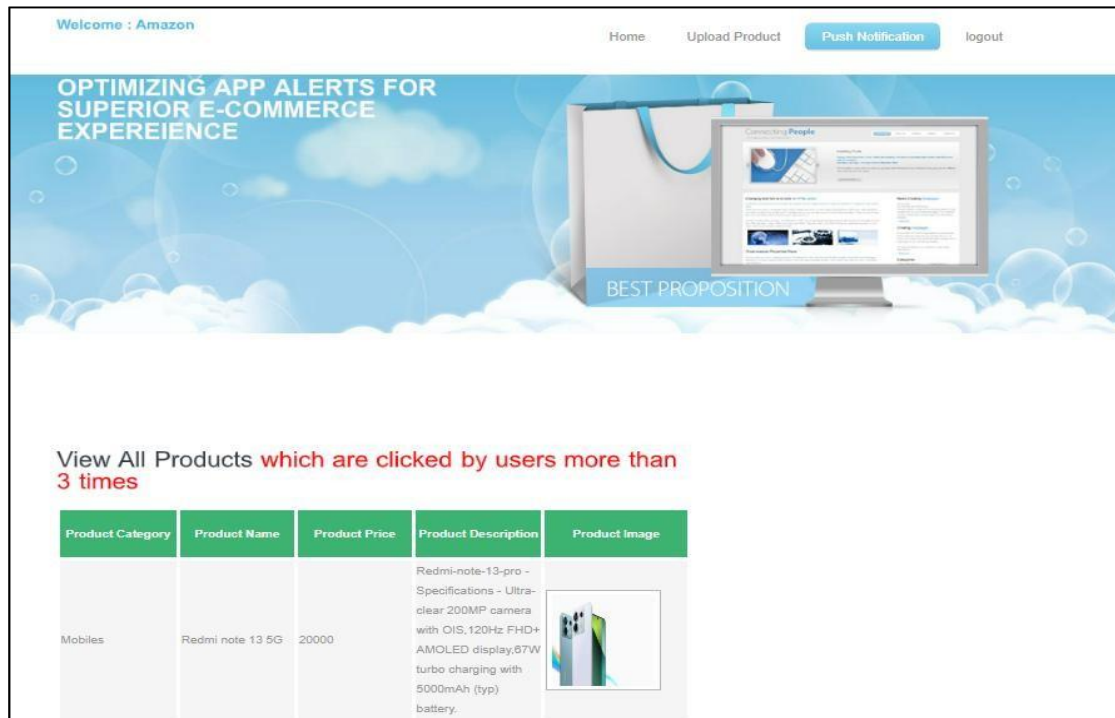


Fig 7.5 Products viewed 3 times

USER Login Here

User Registration Here

Name

Email

Mobile

Address

UserName

Password

Fig 7.6 Users Register and Login page

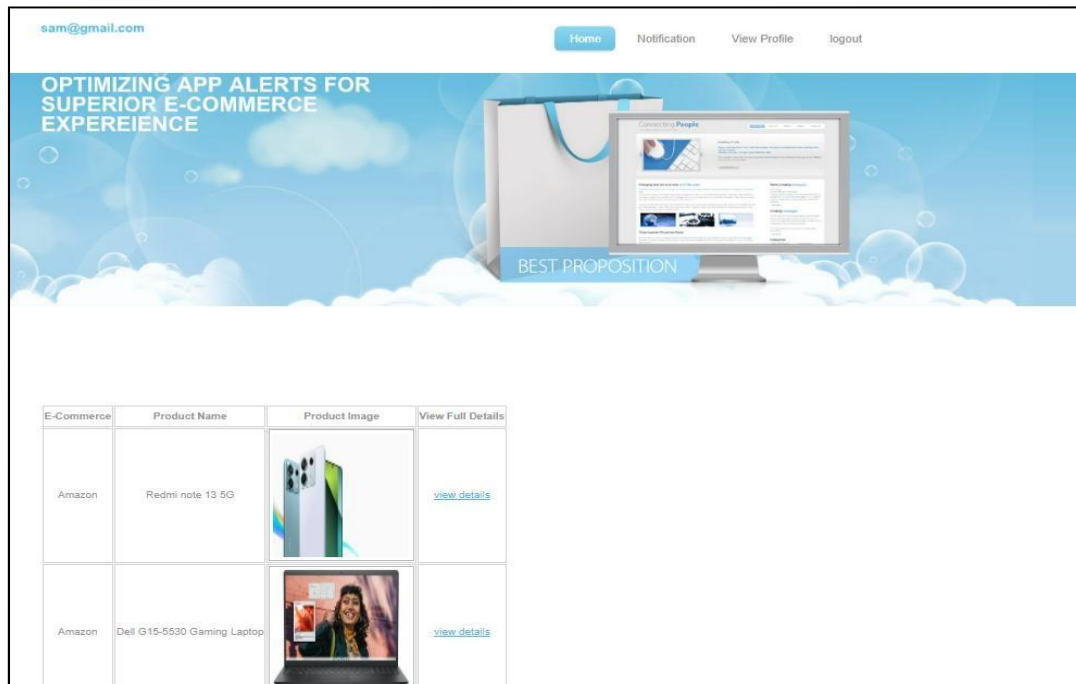


Fig 7.7 User Home Page

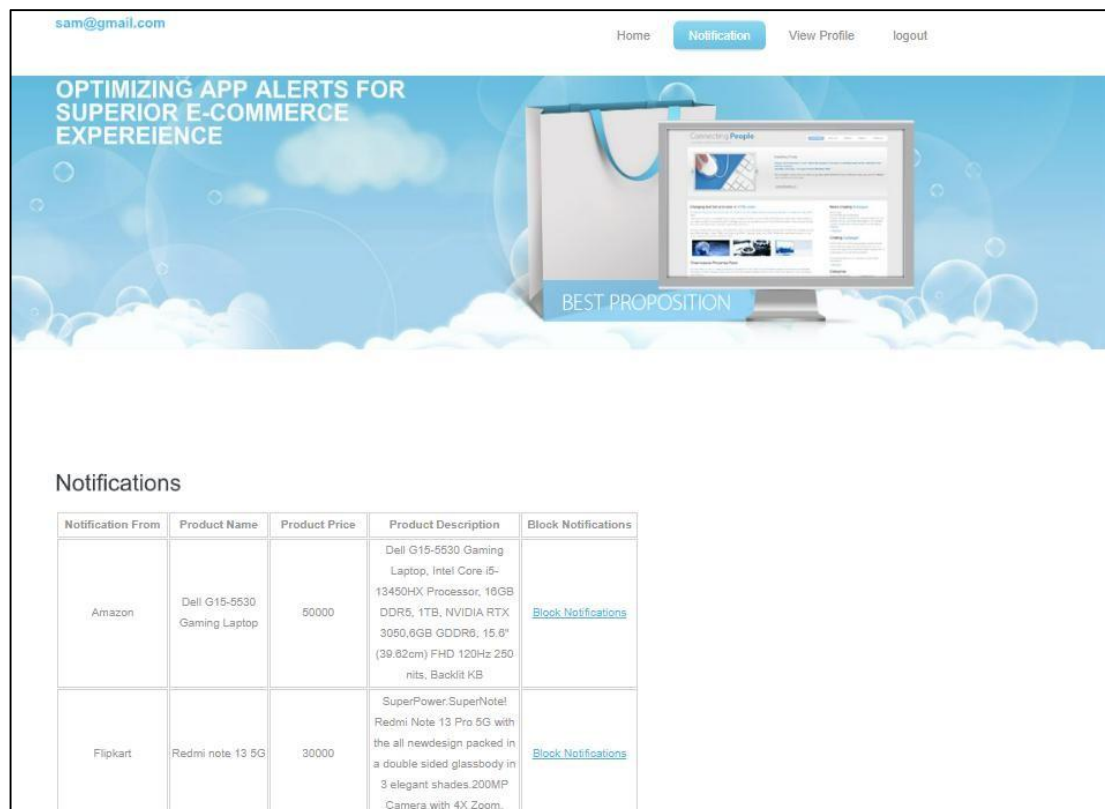


Fig 7.8 User Notification

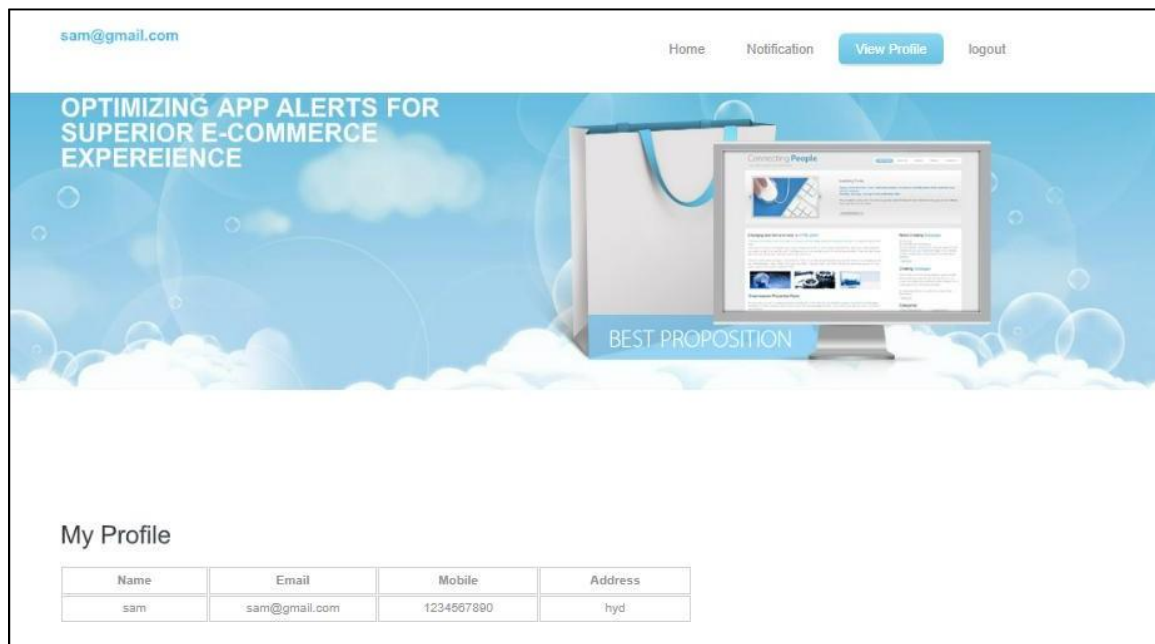


Fig 7.9 User Profile

8. CONCLUSION AND FUTURESCOPE

However, advertising messages or notifications of software applications do not only seem to offer advantages: It has already been proven several times that such forms of user address can also be perceived as annoying and annoying . In this respect, every benefit from sending a push notification is always accompanied by costs in the sense of a negative user experience For marketing practitioners, it is therefore highly relevant to weigh up the benefits of advertising effects against the costs of disruptions to customers. This advertising pressure can be defined as frequency or the amount of messages sent per user in a given period of time.

In the ever-evolving landscape of e-commerce, optimizing app alerts presents a promising avenue for enhancing user experience. Future advancements may entail leveraging AI and machine learning algorithms to tailor alerts based on individual user preferences and behavior patterns, ensuring relevance and timeliness. Personalization will be key, with alerts dynamically adjusting content, timing, and frequency to match user interests and shopping habits. Furthermore, integrating contextual information such as location, weather, and previous interactions can elevate the relevance of alerts, fostering a more engaging and efficient shopping experience. Additionally, advancements in augmented reality (AR) and virtual reality (VR) technologies may offer immersive alert experiences, allowing users to preview products in real-world settings before making a purchase. As ecommerce continues to evolve, the potential for optimizing app alerts remains vast, promising a future where notifications seamlessly enhance the shopping journey, driving engagement and satisfaction.

9.

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